



JDA'S UNIQUE "PRINT INDUSTRY" JOBS MATRIX AT A GLANCE

PRINT MANAGEMENT	COMMERCIAL				PACKAGING	SIGNAGE	TRADE SUPPLIERS					
	OFFSET		DIGITAL				PTG EQUIPMENT		CONSUMABLES	ENG'G		
	SHEET FED	WEB FED	MAILING DOC. MGMNT	SMALL FORMAT	LABELS FLEXIBLES	CARTONS	WIDE FORMAT (INKJET)	S/PTG	OFFSET	DIGITAL	INKS, PAPER CONSUMABLES	MNTCE
Customer Service	Light Shade	Dark Shade	Light Shade	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Account Manager	Light Shade	Dark Shade	Light Shade	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Sales Rep	Light Shade	Dark Shade	Light Shade	Dark Shade	Light Shade	Dark Shade	Dark Shade	Light Shade	Light Shade	Dark Shade	Light Shade	Light Shade
Technical Sales	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Dark Shade	Light Shade
Sales Manager	Light Shade	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Graphic Designer	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Pre-Press/Mac Operator	Light Shade	Dark Shade	Light Shade	Dark Shade	Dark Shade	Dark Shade	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Press Operator	Light Shade	Light Shade	Light Shade	Dark Shade	Dark Shade	Dark Shade	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Estimator	Light Shade	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Production Manager	Light Shade	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Centre Manager	Light Shade	Light Shade	Light Shade	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Ops/General Manager	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
IT/Purchasing	Dark Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade
Other (Technician)	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Light Shade	Dark Shade	Dark Shade	Light Shade

 = Dark Shade
 = Light Shade